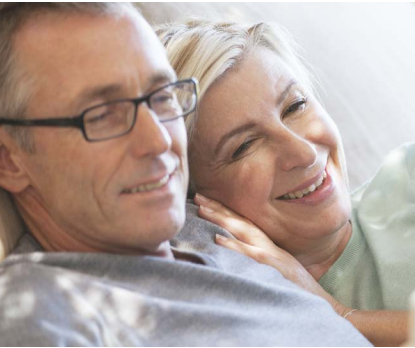


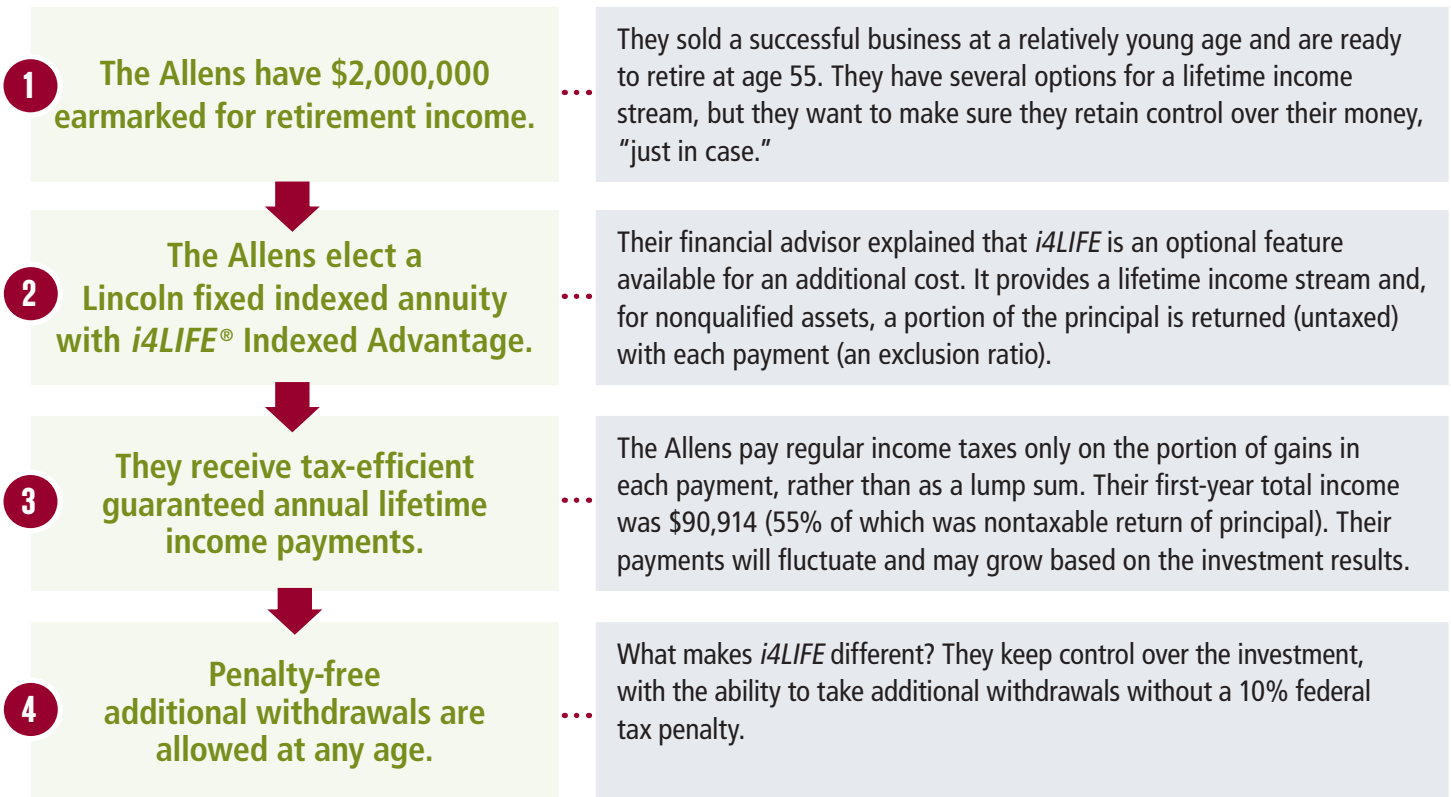
# Penalty-free income before age 59½



## Maximizing nonqualified money with *i4LIFE*® Indexed Advantage

Some clients are interested in taking income before the traditional retirement age. But younger clients may be concerned about the tax penalty on early retirement income withdrawals. With *i4LIFE* Indexed Advantage, available only with Lincoln fixed indexed annuities, you can keep your clients in control, penalty-free. Learn how this strategy can help.

**Jim and Sandy Allen**



These assumptions represent a 55-year-old couple with a 0.95% charge for *i4LIFE*® Indexed Advantage, a 4% Benchmark Index Rate (BIR), and a 40-year Access Period. You choose the length of the Access Period. Payments may vary slightly in certain states. Additional withdrawals will recalculate the *i4LIFE*® payment. For this strategy to work, *i4LIFE*® payments must be taken within a year of contract purchase.

Insurance products issued by:  
The Lincoln National Life Insurance Company  
**For agent or broker use only. Not for use with the public.**

## How does *i4LIFE*® do what other annuity products can't?

When elected with nonqualified money and regular payments are started within one year of contract purchase, *i4LIFE* qualifies as an immediate annuity under Internal Revenue Code section 72(u)(4). It can be used to generate lifetime income while providing access to the account value without incurring the 10% early withdrawal tax normally assessed on additional withdrawals taken before age 59½.<sup>1</sup>

According to the federal tax code, distributions from an immediate annuity are never subject to a tax penalty;

however, investors can't make additional withdrawals from traditional immediate annuities because there is no account value to access.

All applicable income taxes must still be paid and clients should consult with their tax advisor regarding their specific situation.

<sup>1</sup> Additional withdrawals reduce the cost basis, account value, death benefit, and income payments proportionately, and are subject to ordinary income tax to the extent of the gain.

### Clients to consider:

- ✓ Clients who have inherited a significant amount of assets at a younger age
- ✓ Younger high-income earning clients
- ✓ Clients who have accumulated significant savings over time and want to take income before the retirement age
- ✓ Clients who sell real estate or have sold a profitable business at a younger age

Not a deposit
Not FDIC-insured
Not insured by any federal government agency
Not guaranteed by any bank or savings association
May go down in value

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Order code: FA-AP-SP-FLI001



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A fixed indexed annuity is not a registered security or stock market investment and does not directly participate in any stock or equity investments, or index. The index used is a price index and does not reflect dividends paid on the underlying stocks.

Lincoln fixed indexed annuities are issued by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc., a broker-dealer. **The Lincoln National Life Insurance Company does not solicit business in the state of New York, nor is it authorized to do so. Contractual obligations are subject to the claims-paying ability of The Lincoln National Life Insurance Company.**

Contract may be referred to as "policy" or "certificate" in certain states (certificate may not be available in all states). The certificate is a group annuity certificate issued under a group annuity contract issued by The Lincoln National Life Insurance Company to a group annuity trust.

Income taxes are due upon withdrawal and if withdrawn before age 59½, an additional 10% federal tax may apply. Withdrawals and surrenders may be subject to surrender charges and a Market Value Adjustment.

There is no additional tax-deferral benefit for contracts purchased in an IRA or other tax-qualified plan, since these are already afforded tax-deferred status.

Product and features are subject to state availability. Limitations and exclusions may apply. Not available in New York.

***i4LIFE*® Indexed Advantage is an optional Guaranteed Income Benefit (GIB) rider (form AR-336 or state variations) available for an additional 0.95% charge (2.00% maximum) and subject to rider issue age limits, which may differ from the contract issue age limits. May not be available in all states. Limitations and exclusions may apply.**

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